

# National Conference on Social Entrepreneurship

27<sup>th</sup> September 2019 – Chisinau, Moldova

**Impact Measurement for Social Business Experiences and Examples from Austria** 

# **bbs** – The Network of Styrian Social Enterprises



The network of bbs has 21 member organisations who run more than 40 social enterprises (WISE) in all of Styria.

The main objectives are:

- Strengthening the role of WISE in the labour market policy
- Further developing WISE
- Quality management
- Training offers for permanent staff
- Representation of common interests in public

# Work Integration Social Enterprises (WISE) in Austria



WISE in Austria work in close cooperation with the Public Employment Service

Main duty: to offer temporary employment for disadvantaged persons, mainly long-term unemployed with low or no qualification, persons aged over 50, persons with health problems

The WISE trains them on the job, gives them social-pedagogic counselling and assists them in finding a job on the regular labour market

WISE should serve as springboard to the regular labour market



The impact of WISE in Austria is mainly measured on the rate of people placed on the regular labour market when leaving the WISE.

The tool of measuring the social impact was developed to show that a temporary job can also change the professional attitude (Group A competences) and the personal surroundings of a person Group B competences).

A team of managers of WISE formulated 42 different factors (25 for group A and 17 for group B) to create an individual profile of the person. Each person entering the WISE is evaluated according to these factors when entering the WISE and when leaving it – so the personal development can be measured.

The tool works on a database and allows an analysis according to different parameters



### **Group A competences**

Working area: Quality of work

Professional knowledge Manual and craft skills

Working speed

Treating material and equipment Physical and mental resilience

Working independently

Duties of an employee: Behaviour when sick

Dealing with care responsibilities Dealing with reporting obligations Professional outward appearance

Recording of working hours

Work ethics: Punctuality

Mobility

Flexibility concerning duties

Flexibility concerning working hours

Motivation

#### **Group A competences**

Ability to learn and develop:

Interested/ready to learn new things

Ability to accept changes

Memory of new duties

Ability to use newly acquires skills in

different fields

Social competencies:

Dealing with colleagues

Dealing with customers

Dealing with superiors and supervisors

Dealing with criticism



## **Group B Personal Competences**

### **Personal capabilities**

Communication

Reliability

Concentration/Memory

Dealing with stress

Realistic self-perception

Knowledge of German

Basic knowledge of reading, writing and calculating

ICT knowledge

## **Group B Personal Competences**

#### **Orientation toward labour market:**

Finding one's way on the labour market

Active search for a job (CV, application documents)

Ability to use internet, e-mail, google etc.

#### **Personal environment:**

Housing conditions, residential situation

Financial situation (debts)

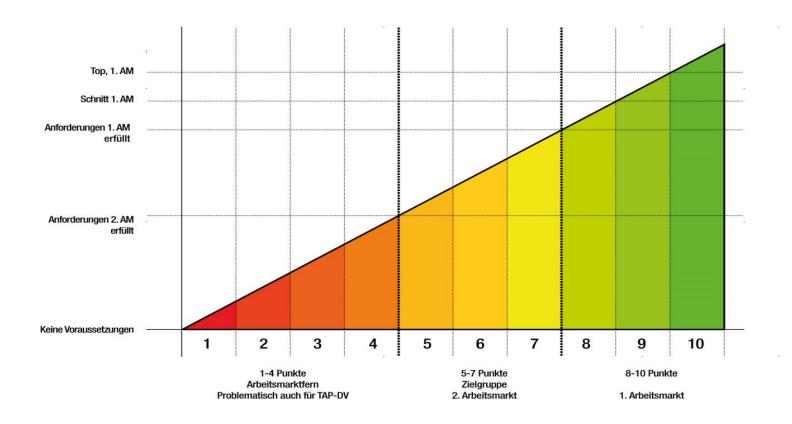
Physical fitness (lifting, carrying ability, standing during work)

Mental fitness

Addiction problems

Personal support (family, partnership, friends)

## Bewertungsbereiche



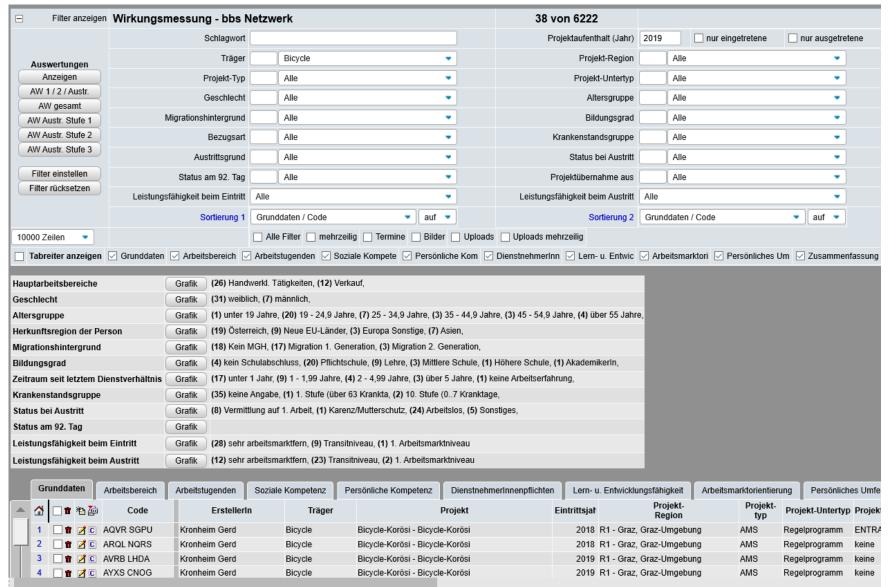


Each factor can be graded in 10 different levels

Level 1- very poor to non-existent Level 10 – excellent The level reached corresponds to the points achieved

Each person reaches a certain score — the difference between the score when entering and when leaving shows the development of a person

Comparison between different groups or between WISE are possible anonymously





Starting page of the database



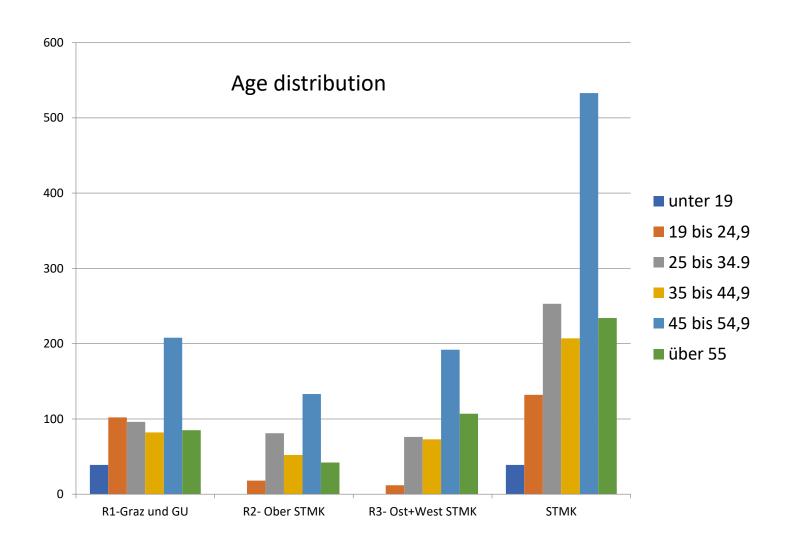
## **Example of individual development during stay in the WISE**

Arbeitsbereich							
Beschreibung	Eintritt	Stufe 1		Stufe 2		Austritt	
Qualität der Arbeit	5. Stufe 🔻	6. Stufe	•	6. Stufe	•	7. Stufe	•
Fachwissen für die Arbeit	3. Stufe	4. Stufe	•	5. Stufe	•	6. Stufe	•
Handwerkliches Geschick	3. Stufe •	4. Stufe	•	5. Stufe	•	6. Stufe	•
Arbeitstempo	5. Stufe -	6. Stufe	•	6. Stufe	•	7. Stufe	•
Umgang mit Arbeitsmitteln & Geräten	4. Stufe	5. Stufe	•	6. Stufe	•	7. Stufe	•
Körperliche / psychische Belastbarkeit	4. Stufe -	4. Stufe	•	4. Stufe	•	5. Stufe	•
Selbständiges Arbeiten	6. Stufe	6. Stufe	•	7. Stufe	•	7. Stufe	•
Durchschnitt Arbeitsbereich	4,29		5,00		5,57		6,43

The analysis of the data show that the person has increased her competences from 4,29 to 6,43 in the field of professional competence

## **Example of an analysis from the database**



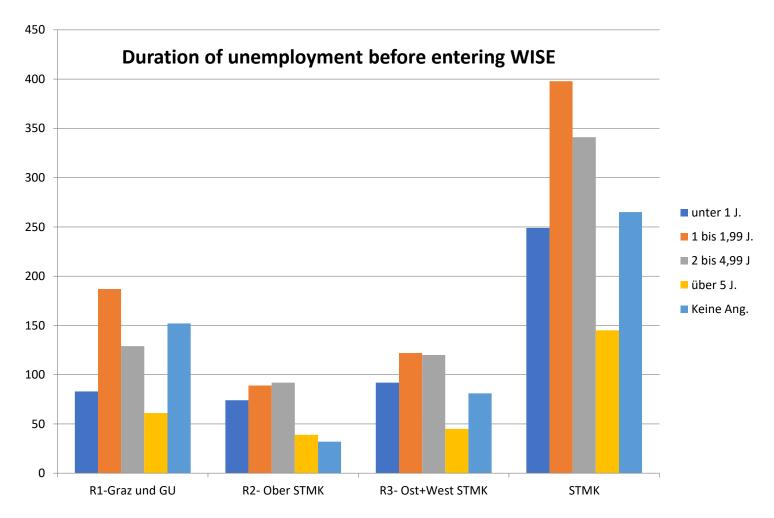


The graphic shows the age distribution of temporary workers in the three regions of Styria and for the whole province

The great majority of workers is between 45 and 55 years old.







The analysis shows that the majority of persons entering the WISE have been unemployed between one and five years

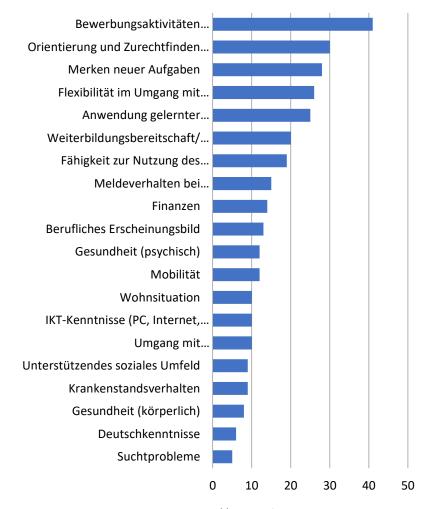
## Overall Changes achieved during Stay in the WISE



#### Overall Impact in % Group A



#### Overall Impact in % Group B



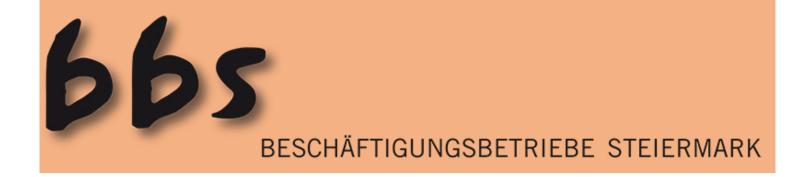


The presented tool is in operation since five years.

The Austrian Public Employment Service is about to introduce a new classification of the unemployed according to an algorithm. There are three groups:

- High probability to find a new job
- Average probability to find a new job (intervention necessary)
- Low probability to find a new job (mainly counselling and stabilisation)

A comparison of this classification with the results of our impact measurement tool shows a high correlation.



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Thank you for your attention